

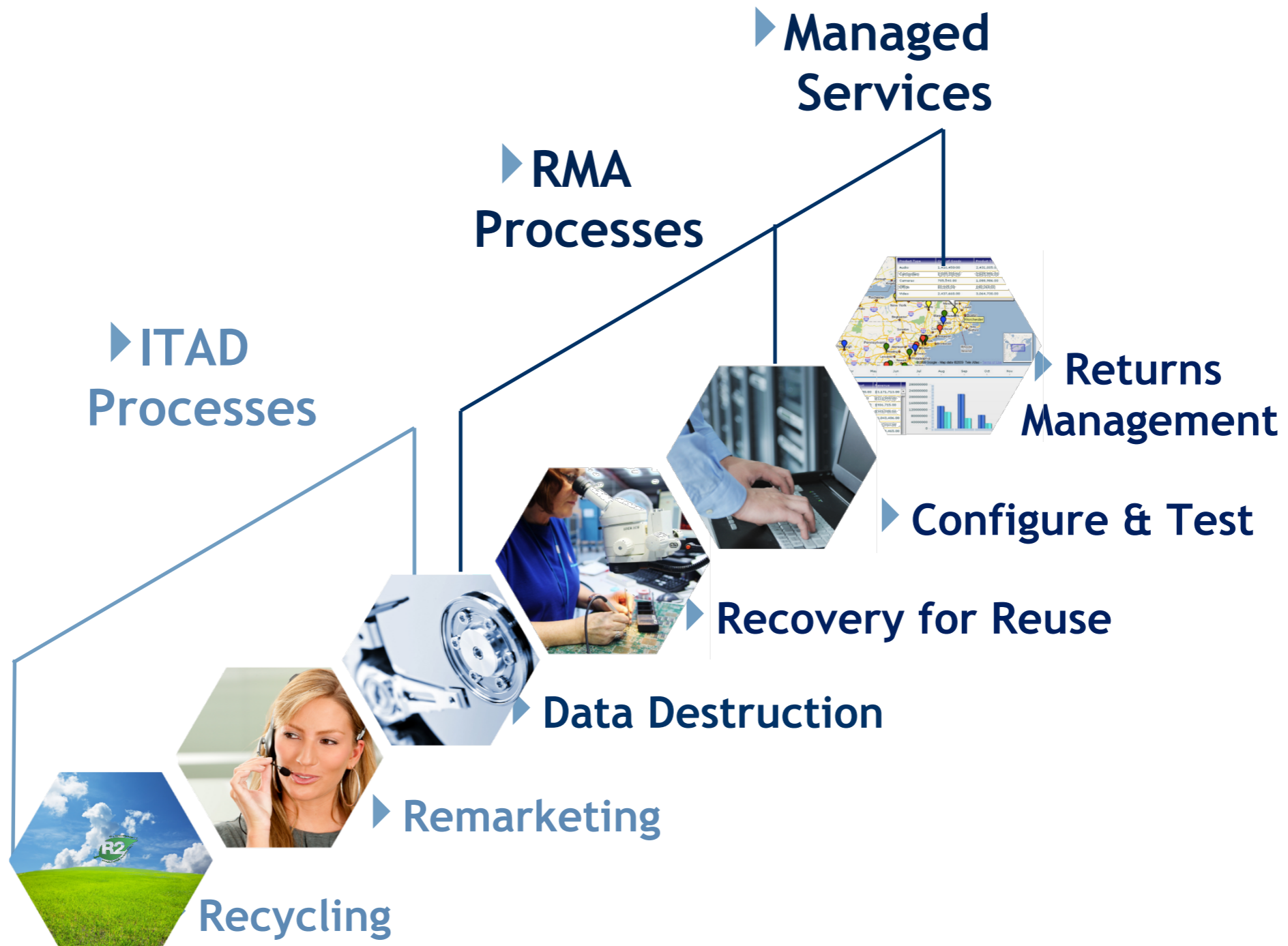


Wisetek

Update
March 2015



TotalRMA™ Services



TotalRMA™ Portal



1. Field Interactions Portal

Field Team members registers on the Portal and sets up their highly secure personal TotalRMA™ account

2. Configuration Details

Field Sales Team provides full systems configuration details for asset valuation

3. Indicative Pricing

Research provides the Pricing Team an indicative net value of the asset.

4. Collection Logistics

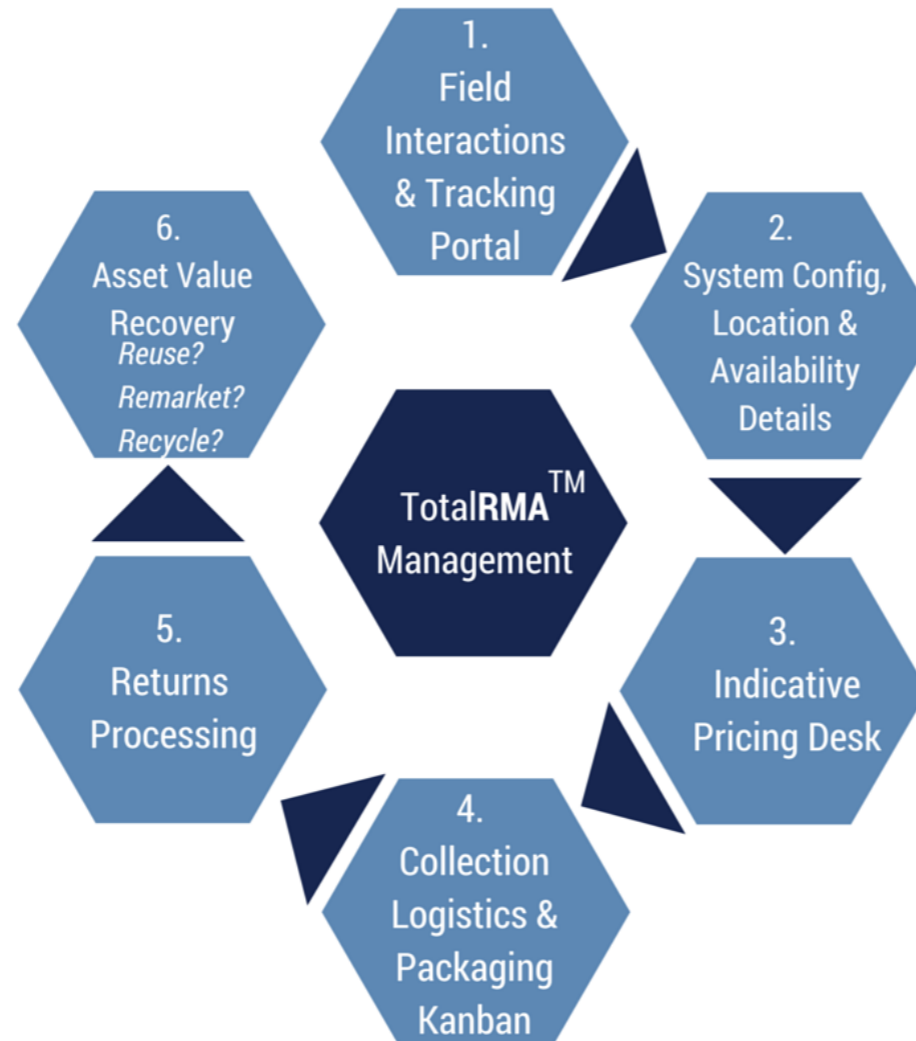
Efficient collection of all material from the customer sites is organised

6. Asset Value Recovery

Reuse Remarketing or recycling of asset to the highest environmental (R2) standards.

5. Returns Processing

Material is returned to a Regional facility for audit, processing & erasure.



TotalRMA™ Process



The OEM Client's RMA Processing for Reuse, Return to Vendor, and Asset Value Recovery (AVR) Operations

1 Client's Return Material Authorisation (RMA) is Raised & Logged into TotalRMA™ System

2 Inbound Returns: Collect from Customer Site & Enter Return Logistics Network

3 All Returned Material "Received" at Regional Processing Centers

4 Comprehensive Scanning of all Components for Accounting Reconciliation Against Client RMA

5 Referenced Against Component Disposition Table, Created from Planning Demand & Engineering Teams

6 Lean Manufacturing Based, Precision Dismantling of Returned Systems

Material Required

Material not Required (AVR)

Recovery for Reuse Processing

Return to Vendor

Resell

Recycle

7 Erase Data

Erase Data

Erase Data

Shred Data

8 Inspect, Upgrade, Repair, Test, Repackage

Test & Pack

Test & Pack

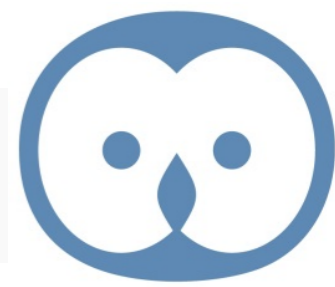
Sort by Type

9 Return to OEM Manufacturing Supply Chain

Ship to Vendor

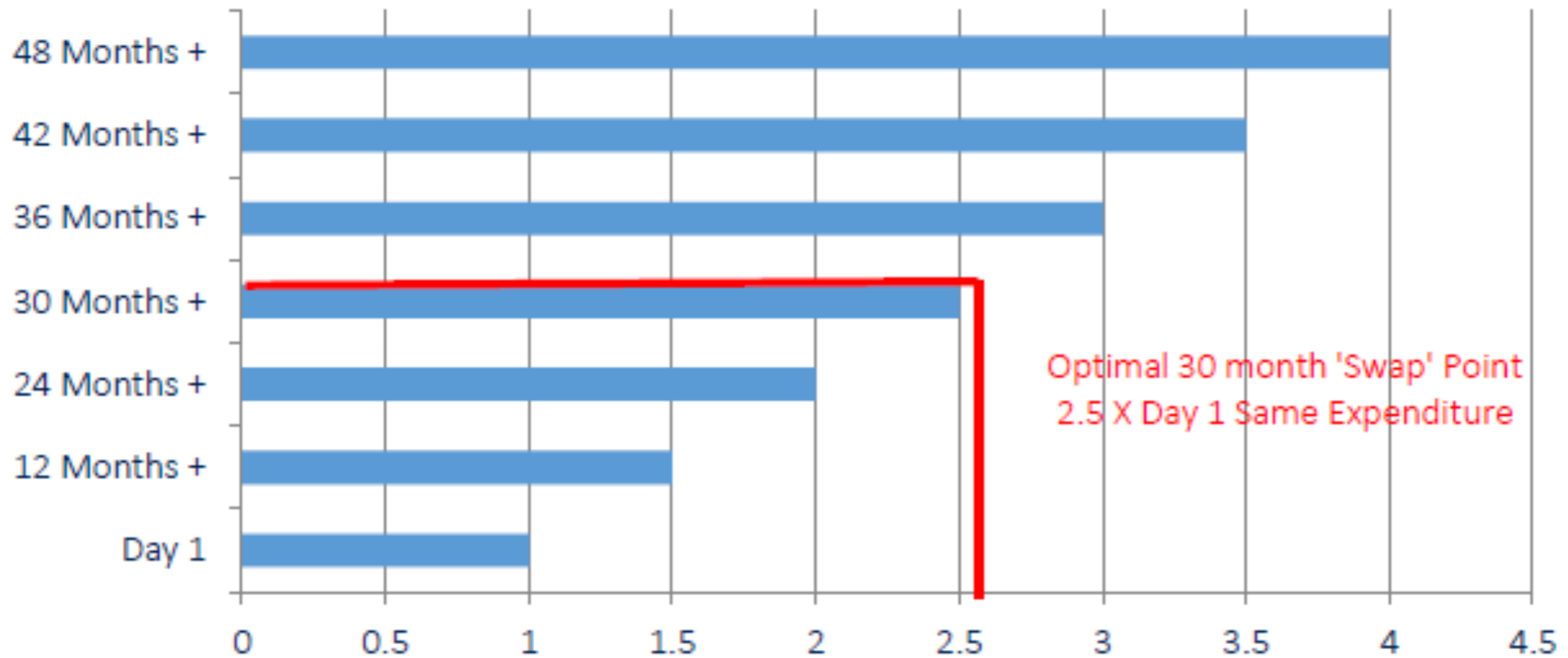
Ship to Buyer

Ship to Refiners



Moore's Law Operational Economics

Relative Technology Price Performance Improvements Over Time



Data Center Trends

The Green Grid's 2013 Forum Santa Clara



The Electronics Disposal Efficiency (EDE) metric for assuring the responsible management of IT EEE:

End of Current USE (EOCU)
End Of Life (EOL)
Reuse, Recycling, & Disposal



Data Center Metric:

$$\frac{\text{Weight of Equipment Responsibly Disposed}}{\text{Total Weight Disposed}} \times 100\% = \text{EDE Rating}$$



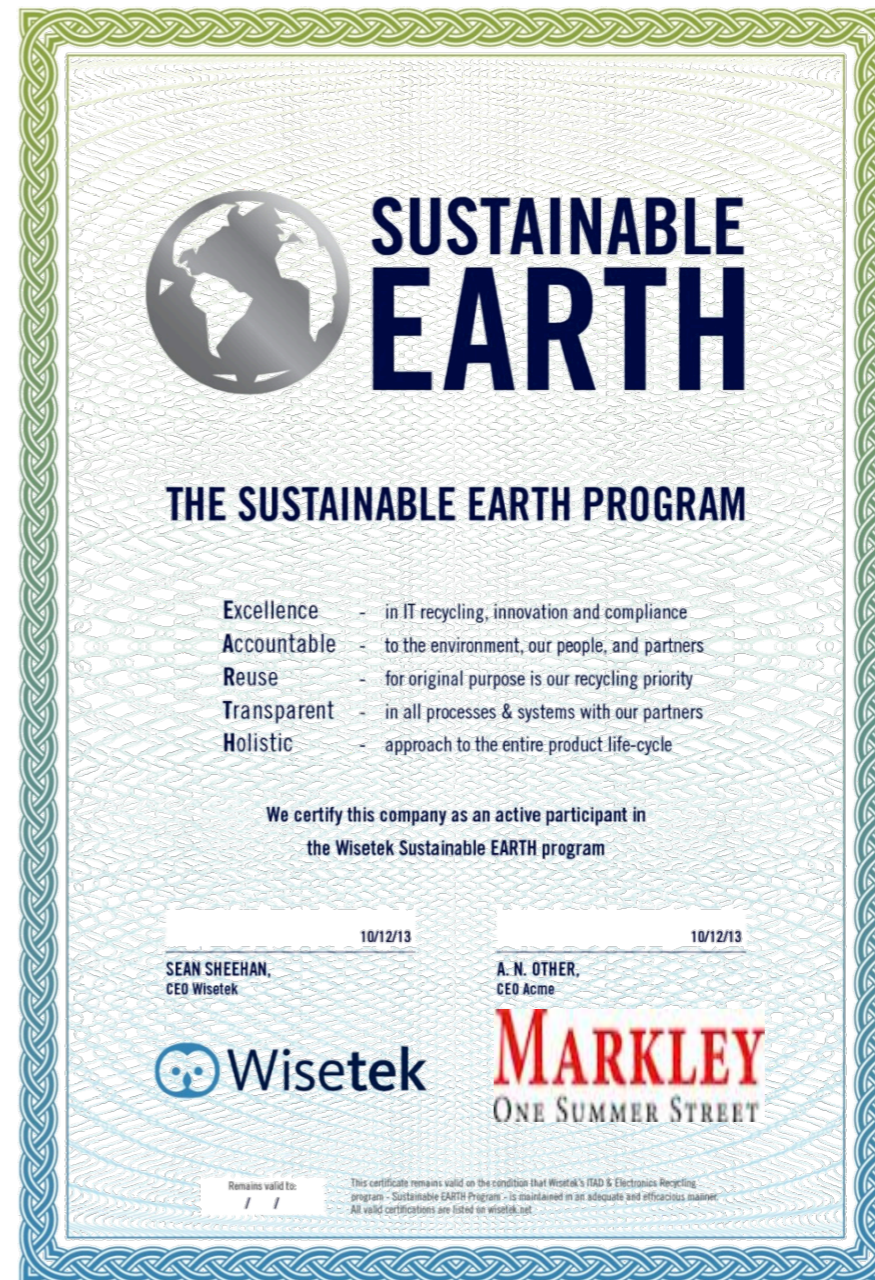
▶ The Sustainable E.A.R.T.H Partnership

▶ The Sustainable E.A.R.T.H Partnership Programme; provides our partners with the assurance that **Wisetek** responsibly recycle their IT hardware systems to the highest environmental standards.





The Sustainable E.A.R.T.H Partnership





Responsible Recycling



**Responsible
 Recycling**

		
QUALITY I.S. EN ISO 9001:2008	ENVIRONMENT I.S. EN ISO 14001:2004	HEALTH & SAFETY OHSAS 18001:2007
NSAI Certified	NSAI Certified	NSAI Certified

Cork & Thailand
 Facilities



Comhairle Cathrach
 Bhaile Átha Cliath
 Dublin City Council



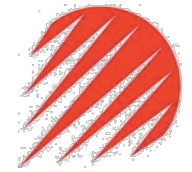
Partnership Credentials



Global RMA Partner



Server board repairs



CelesticaTM

R2 Recycling Services



Cellular Telecoms



THE VIRTUAL COMPUTING
ENVIRONMENT COMPANY

Converged IT Infrastructures

EMC²

Enterprise Storage Systems

MARKLEY
ONE SUMMER STREET

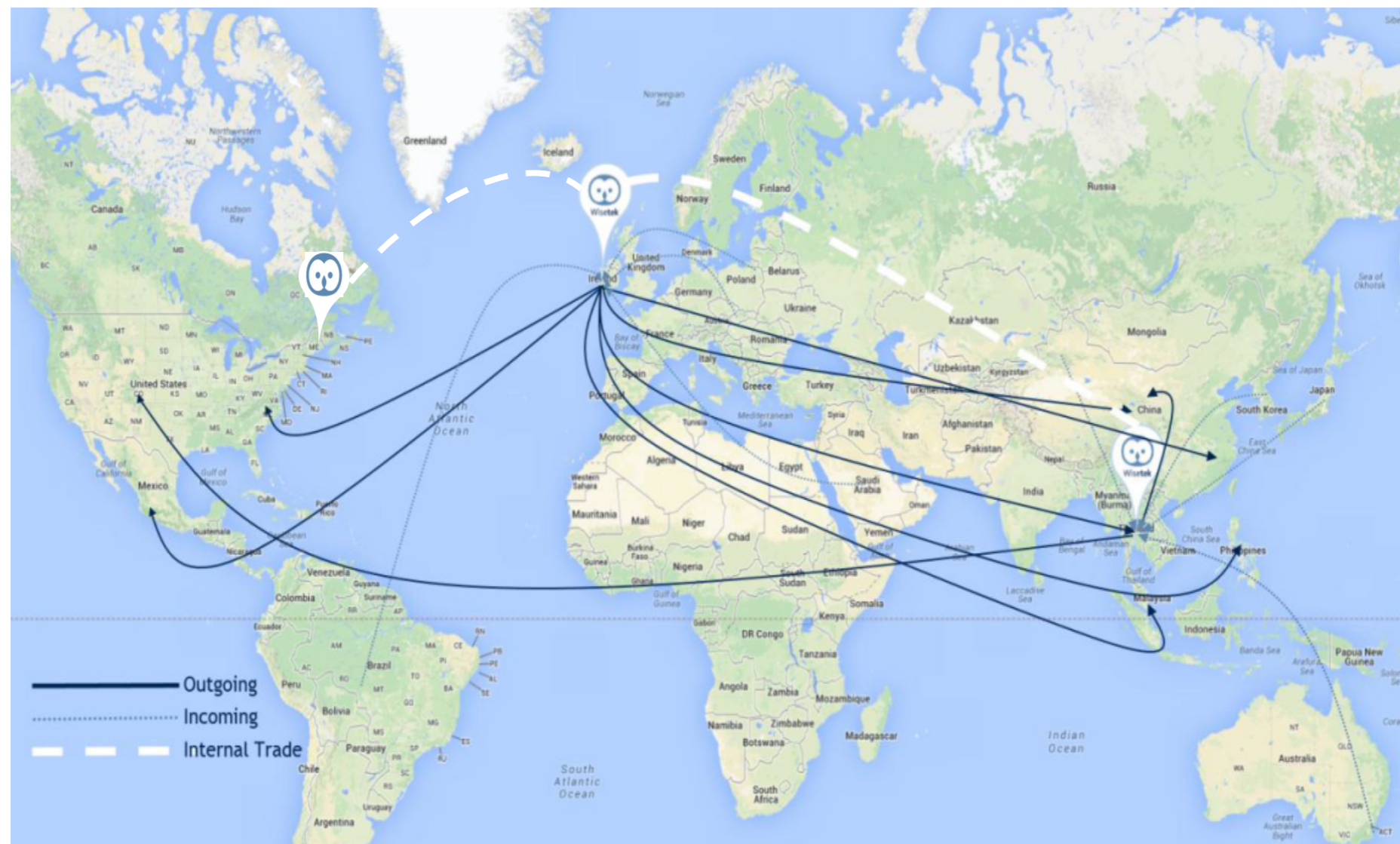


Feidhmeannacht na Seirbhíse Sláinte
Health Service Executive

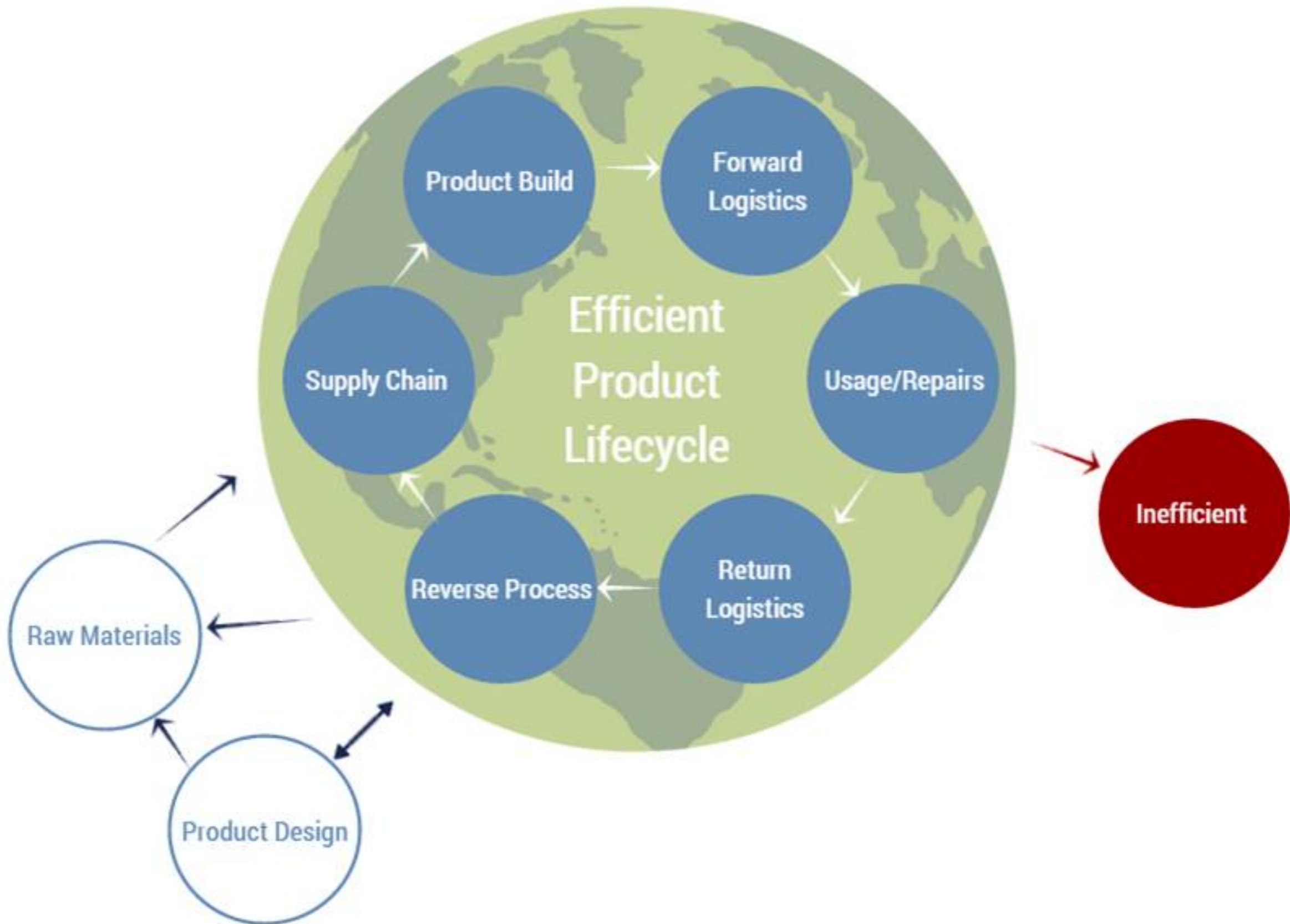


Wisetek Building a Global Presence

EMEA, Asia, USA



Summary



QUESTIONS?



Wisetek

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