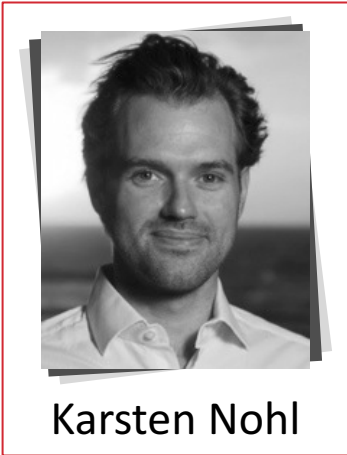


Innovative or “Fully Secure”? – Pick one.

Karsten Nohl <nohl@srlabs.de>



**Security
Research
Labs**



Karsten Nohl



Founder of SRLabs (2010-)

- Conducting hacking research in Berlin. We found systematic weaknesses in a range of technologies: GSM, SIM cards, SS7, DECT phones, payment protocols, ...
- Developed SRLabs into leading boutique consultancy for managing hacking risks

CISO at Reliance Jio (2014-2017)

- Largest and fastest growing start-up in history, offering telco and digital services
- Acquired 100 million telco customers in India in its first 6 months
- Leading a team of 140 security experts

CISO at Axiata (2017)

- Telco group with 300 million subscribers across eight countries in Asia
- Building a central team to establish and coordinate hacking defense across the group

Who will fully digitize faster?

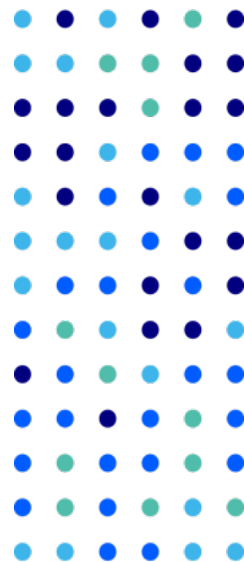
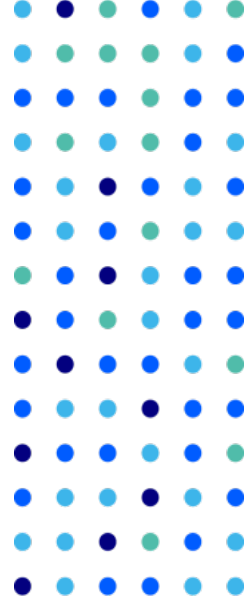


A true green field start-up



2 years





**"We are not
creating a brand.
We are starting a**

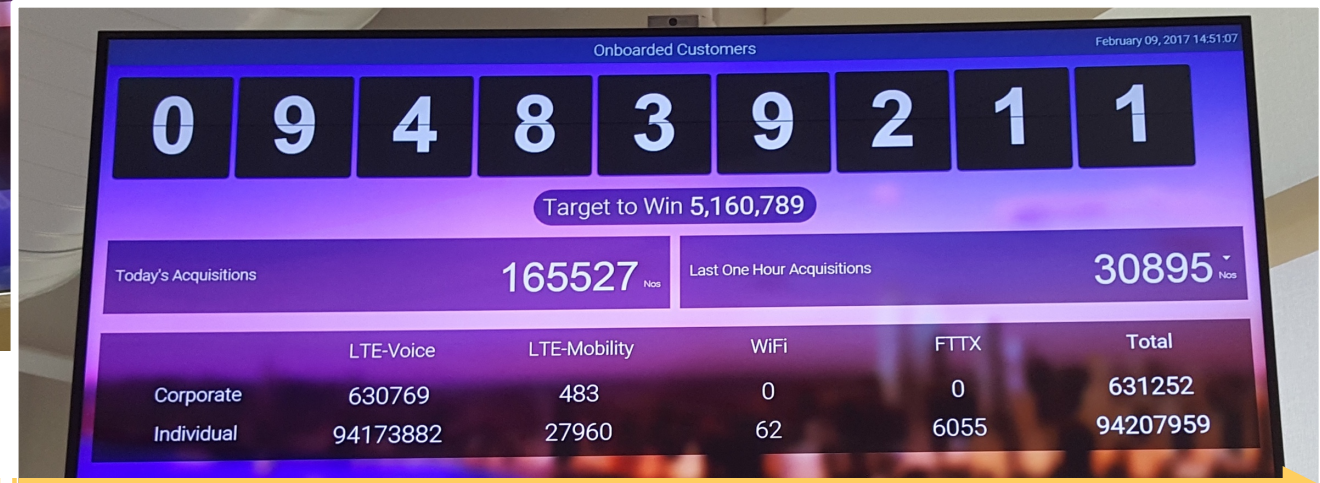
movement...

**A movement that's not about
Reliance, but what we want
to do for people. A movement
for millions of Indians."**

Mukesh Ambani

Technology at mega scale – Launching Jio

Internal testing with 1 million employees + family





5 months after launch: 100 million SIM customers


Great products require some freedom during development


How do you enforce standards in the world's largest startup?

Don't even try!

+ Minimal set of mandatory interface technologies: SSO, Charging 



+ 100% agile development in autonomous teams 

+ Extensive testing, both automated and with hundreds of students 




- Technology teams can create what and how they want without toll gates, heavy architecture requirements, or release planning
- Quality and consistency is enforced through rigorous testing before launch
- Security is managed through Readiness Dashboards 

How much security should we be aiming for?

My goal is to convince you that:

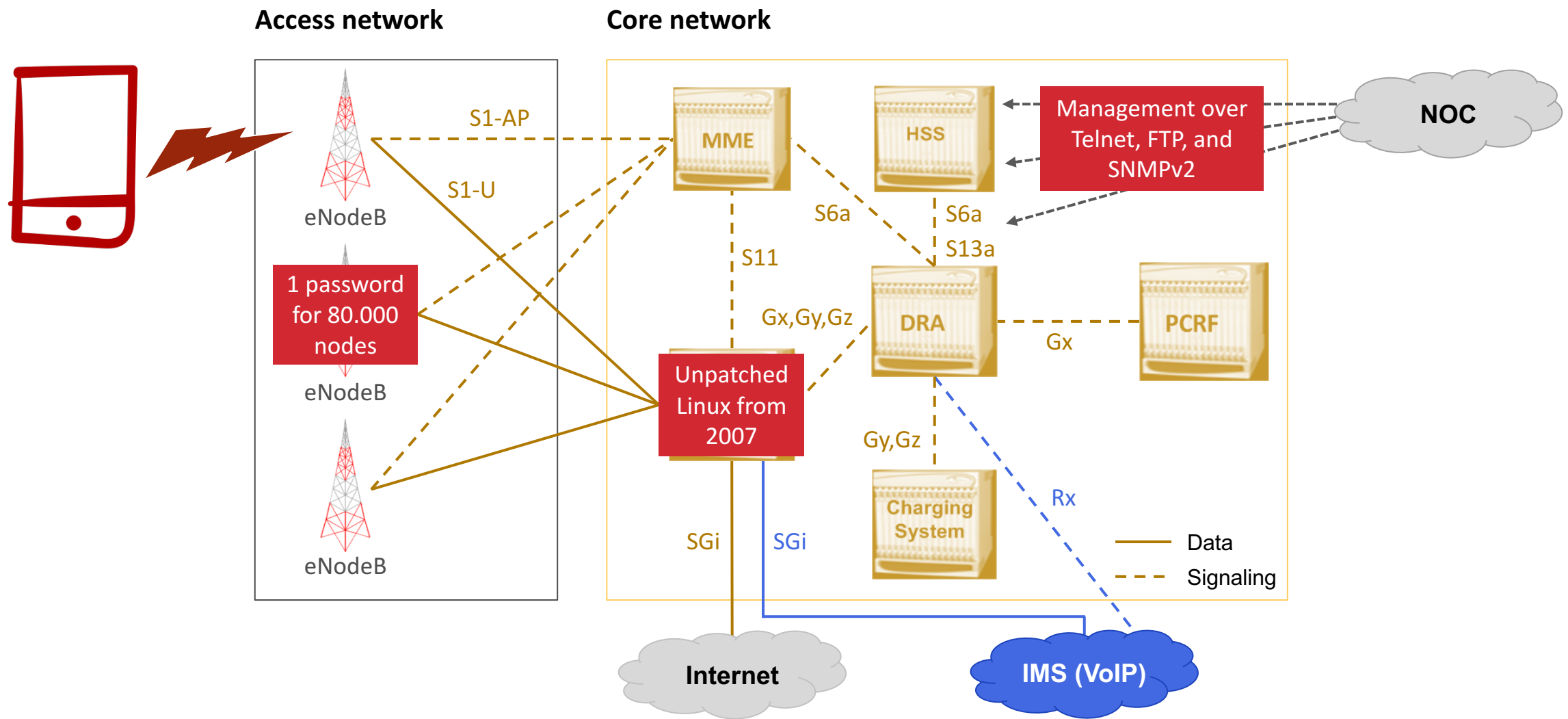
- 1 A high security level is near impossible to achieve 
- 2 Trying to achieve high security kills innovation and companies in the long run 

So we can then talk about:

- A How to set realistic security goals 
- B How to best measure and manage security 
- C How to embed security in a innovation-friendly way 

Security vs. Legacy –
The practical limits of security

4G/LTE is a revolution of all mobile network components, but not of their security :-/



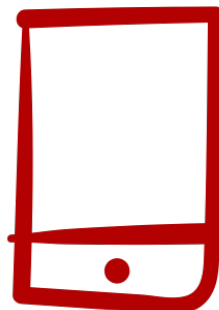
Legacy challenges extend onto endpoints



Employee security

Goal: Authenticate with strong biometrics to Windows and Enterprise services

Status: Fail.
A one-year-research project could not identify a biometric vendor/solution to work in a large ActiveDirectory



Customer security

Goal: Provide an up-to-date Android to mobile customers

Status: Fail.
Could not find any vendor other than Google themselves who installs all security patches

Majority of employees initially fell for phishing and vishing attacks

Phishing – More than half of the employees we e-mailed gave out their password

☆ Max Mustermann
Security Issues
To: John Doe
Dear John,

Due to a mix up, we need you to change your credentials. To avoid the inconvenience. Please click the following link to update everything.

Reset: [Click here](#)

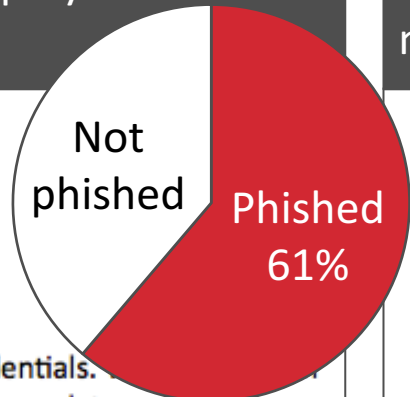
Thanks!

--
Max Mustermann | Co-Founder & Managing Partner

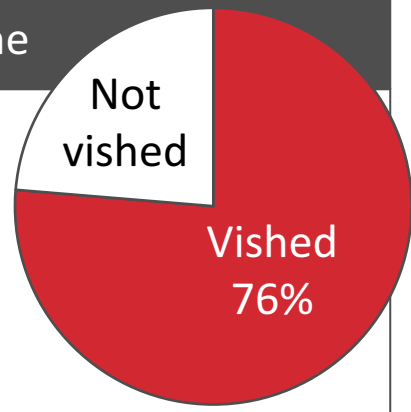
E: mm@acme.com
M: +49 163 555 94 18
Ass: +49 176 123 555 63
[LinkedIn](#) | [Xing](#)

acme GmbH
Reshaping Widgets

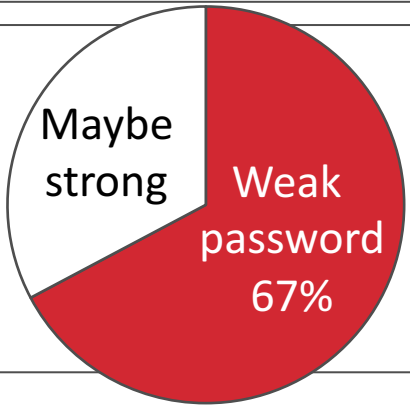
We are hiring! [Contact us!](#)



Vishing – Of the employees that we called, the vast majority gave us their passwords over the phone




Password quality – Equally concerning, many of these passwords were insecure



”Security by design” is a mere dream

Even a 100% greenfield start-up is tied to **insecure legacy**

Servers	▪ Often insecure operating system and middleware
Endpoints	▪ Windows and Android
IT ops	▪ Insecure access and management standards
Employees	▪ Gullible human beings 

Security vs. Innovation –
Why trying to reach high security levels often backfires

How should we fight legacy security issues?



VS.

Are you insane!? This bottle might be a deadly bomb capable of killing hundreds of people! So I'll throw it in this wastebasket right next to me ...



Attention for hacking news hinders effective security management

1

Security researchers* take extreme positions

2

Many companies only react to extreme positions

3

The security community is fighting vulnerabilities, not risks

* As reported in the media

iOS is insecure, right?

<p>Pegasus malware</p>	 <h2>More than 86% of the world's iPhones can still be hacked with just a text</h2> <p>■ PAUL SZOLDRA 0 AUG 30, 2016, 01.59 AM</p>
<p>FBI-style hardware hacking</p>	 <h2>The FBI spent \$1.3M to crack the iPhone — this hacker spent just \$100</h2> <p><i>By David Gilbert</i></p> <p>September 21, 2016 8:47 pm</p>

Your iPhone getting hacked is rather unlikely



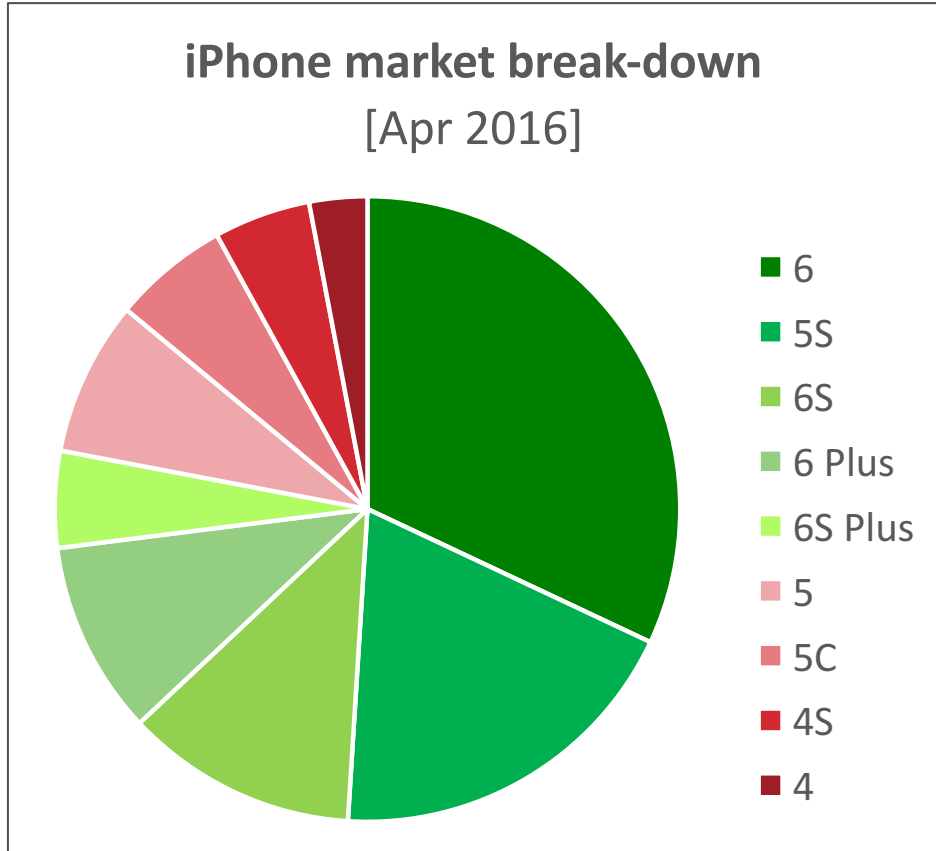
Pegasus malware

- 1 billion iOS devices possibly vulnerable
- + Only one (!) attempted infection
- + Apple patched the vulnerability within 10 days



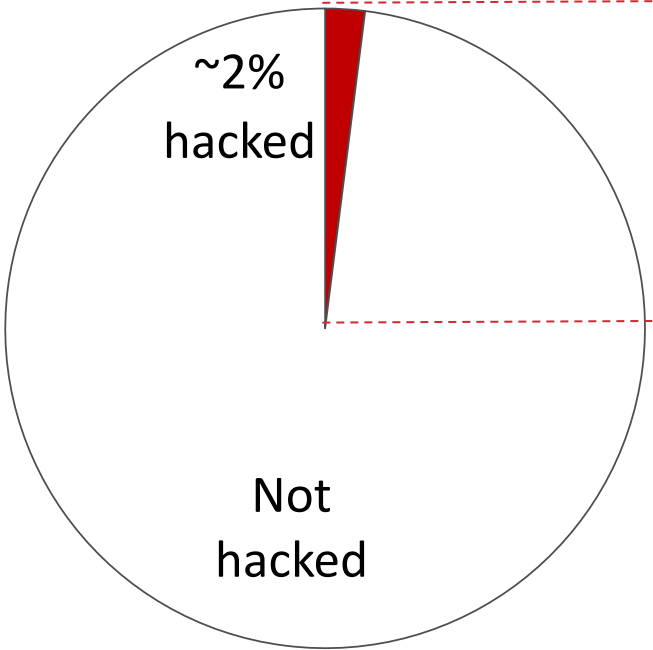
FBI-style hardware hacking

- Hack is now publicly available at low cost
- + Only possible with hardware access
- + Only works against the oldest 22% of iPhones (5c and older, March 2016)

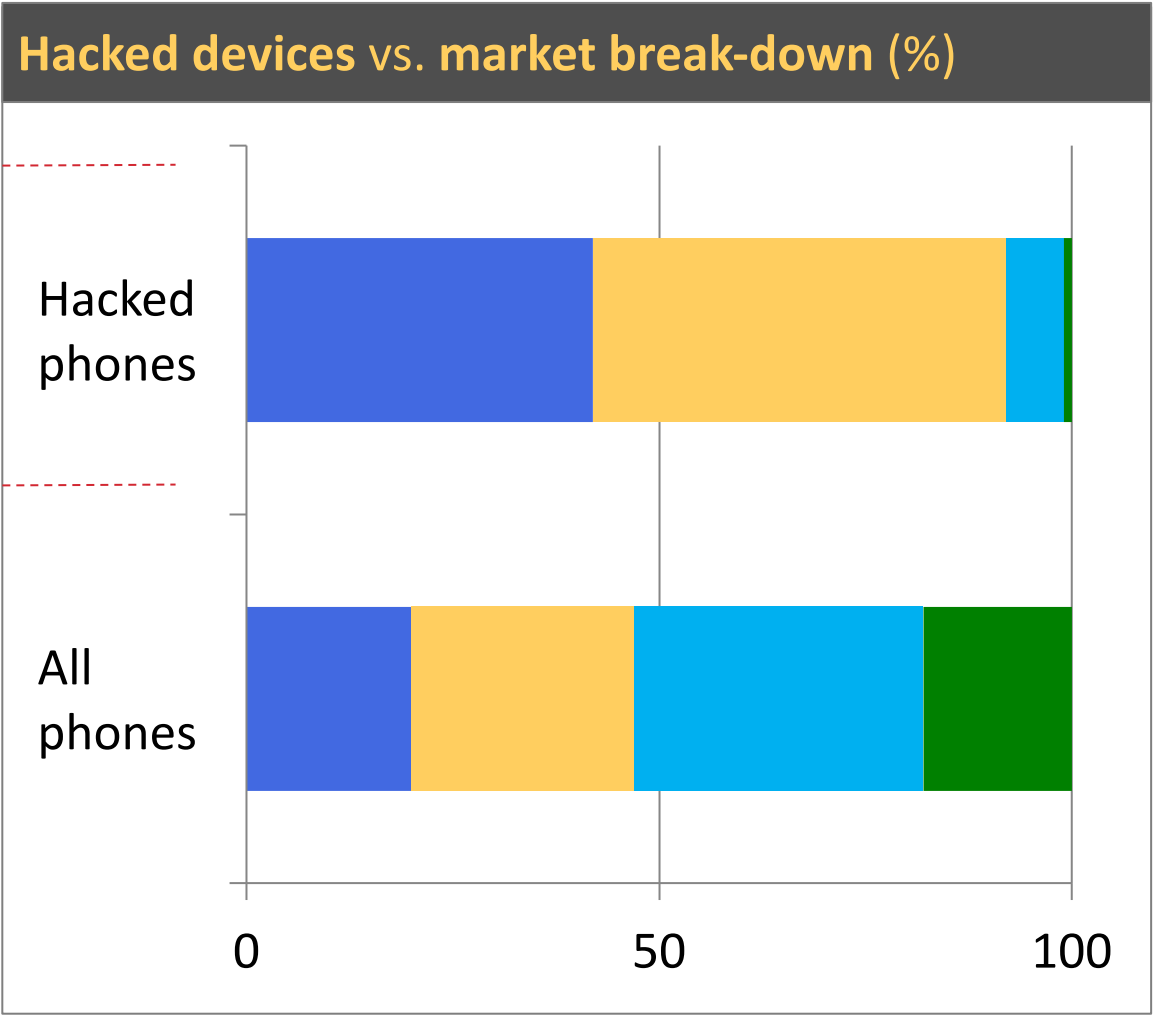


Few Android phones get hacked; those that do are outdated

2016 numbers,
no more recent
statistics available



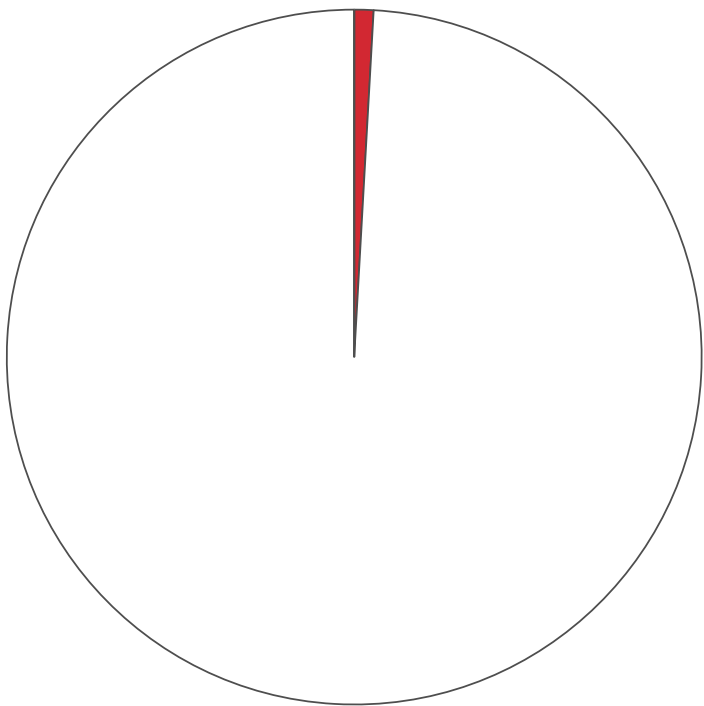
Android 4.3 (and older) 4.4 5 6



Should mobile really be a chief security concern?

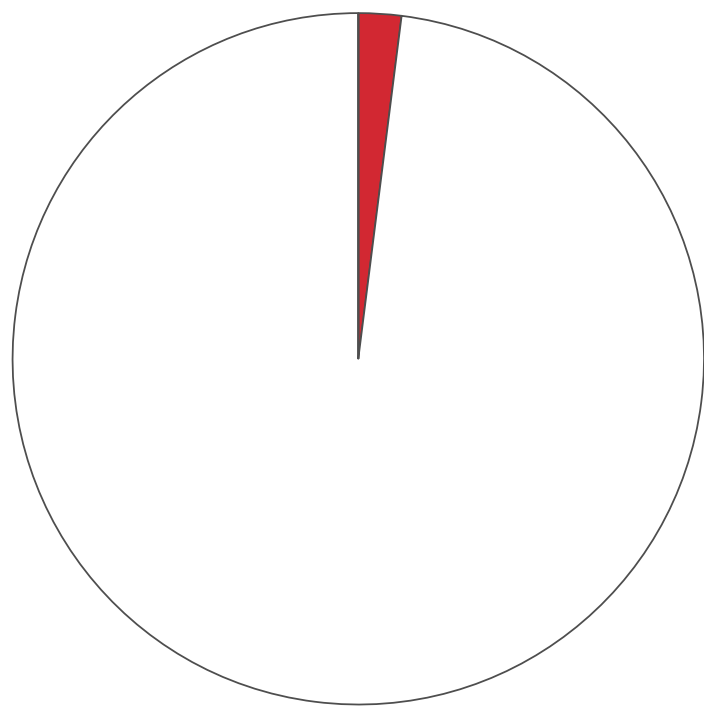
iOS infection rate

<0.1%



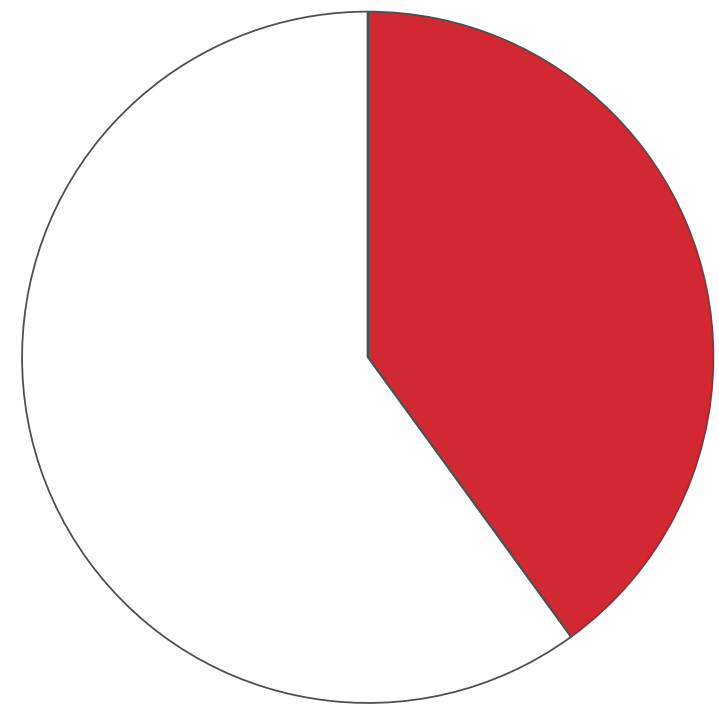
Android infection rate

~2%
(<0.2% for current devices)



Windows infection

20-40%



Attention for hacking news hinders effective security management

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Security researchers take extreme positions

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Many companies only react to extreme positions

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The security community is fighting vulnerabilities, not risks

Typical corporate InfoSec priorities

1. Buy **iOS** security software
2. Ban or lock down **Android** devices
- ...
10. Do something uncreative about **Windows** security, like upgrading antivirus software

vs.

Actual hacking incidents

1. **Windows**
2. **Windows**
3. Social engineering
4. **Windows**
- ...
100. **Android**

Attention for hacking news hinders effective security management

1

Security researchers take extreme positions

2

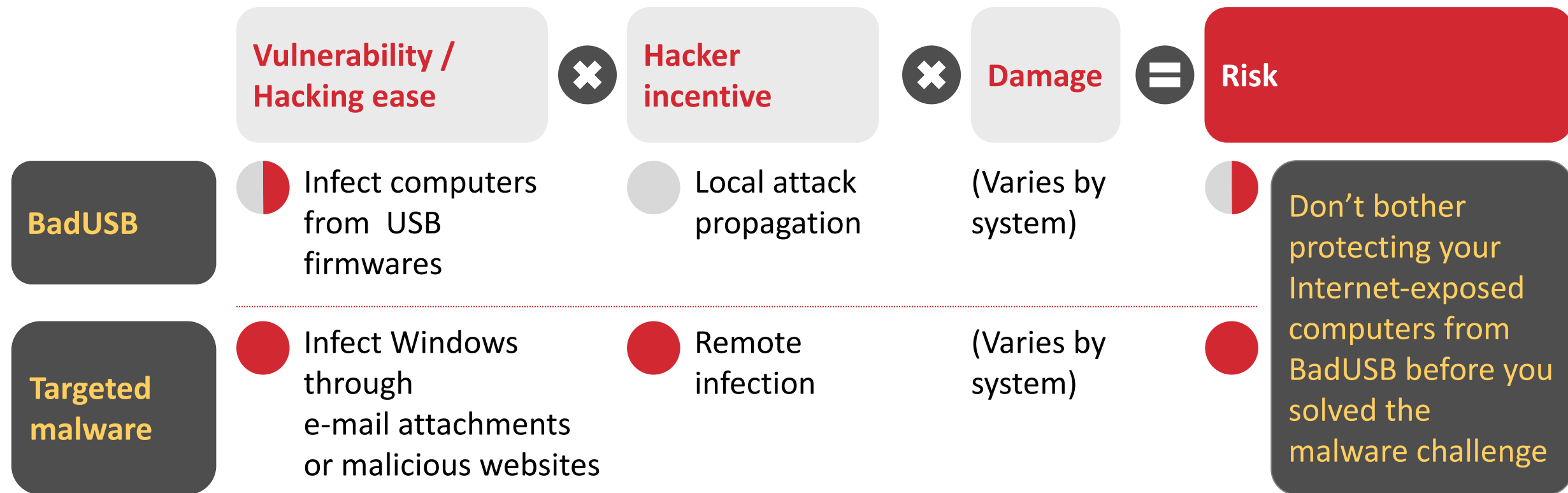
Many companies only react to extreme positions

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The security community is fighting vulnerabilities, not risks

● Low ● Medium ● High

Your time is best spent protecting from most likely threats



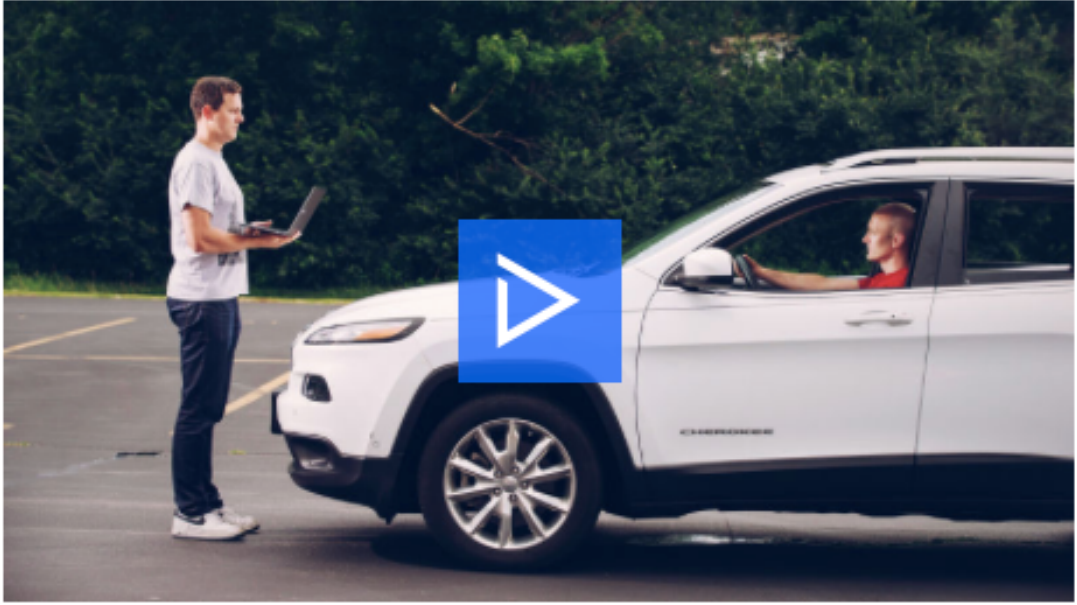
WIRED

ANDY GREENBERG SECURITY 07.21.15 6:00 AM

HACKERS REMOTELY KILL A JEEP ON THE HIGHWAY—WITH ME IN IT

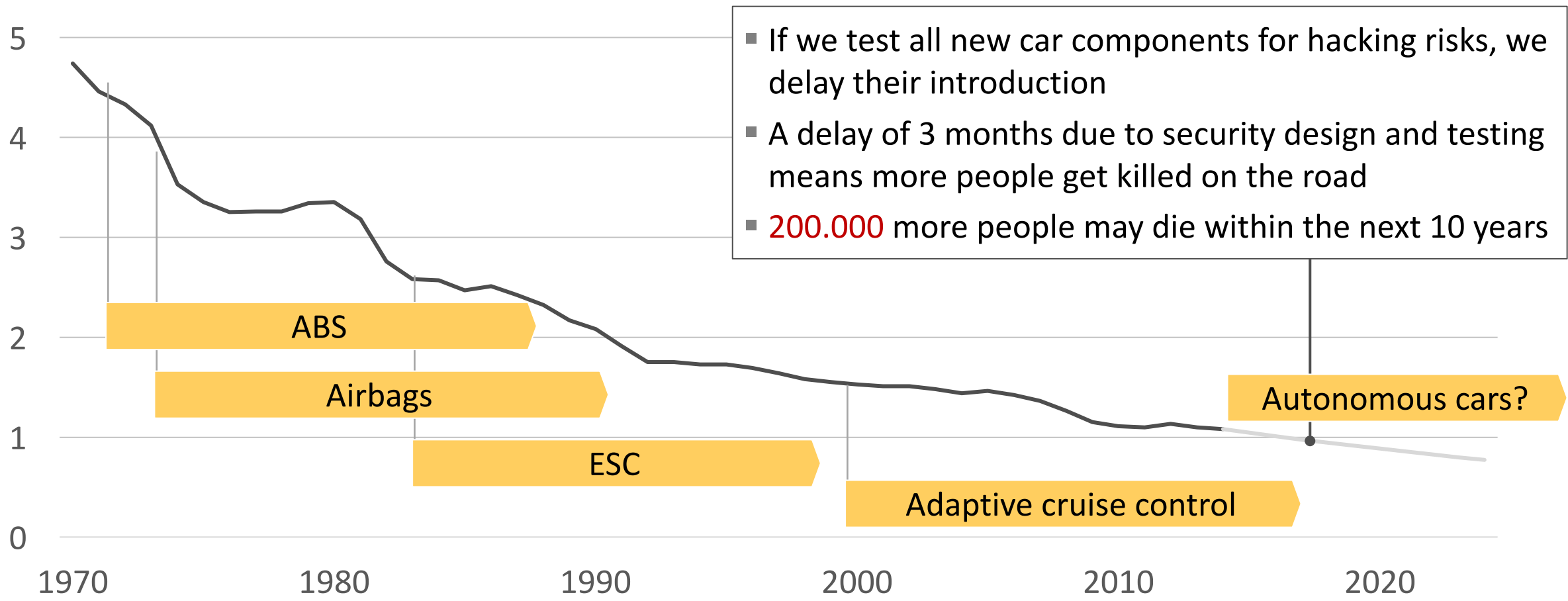
ANDY GREENBERG SECURITY 08.01.16 3:30 PM

THE JEEP HACKERS ARE BACK TO PROVE CAR HACKING CAN GET MUCH WORSE



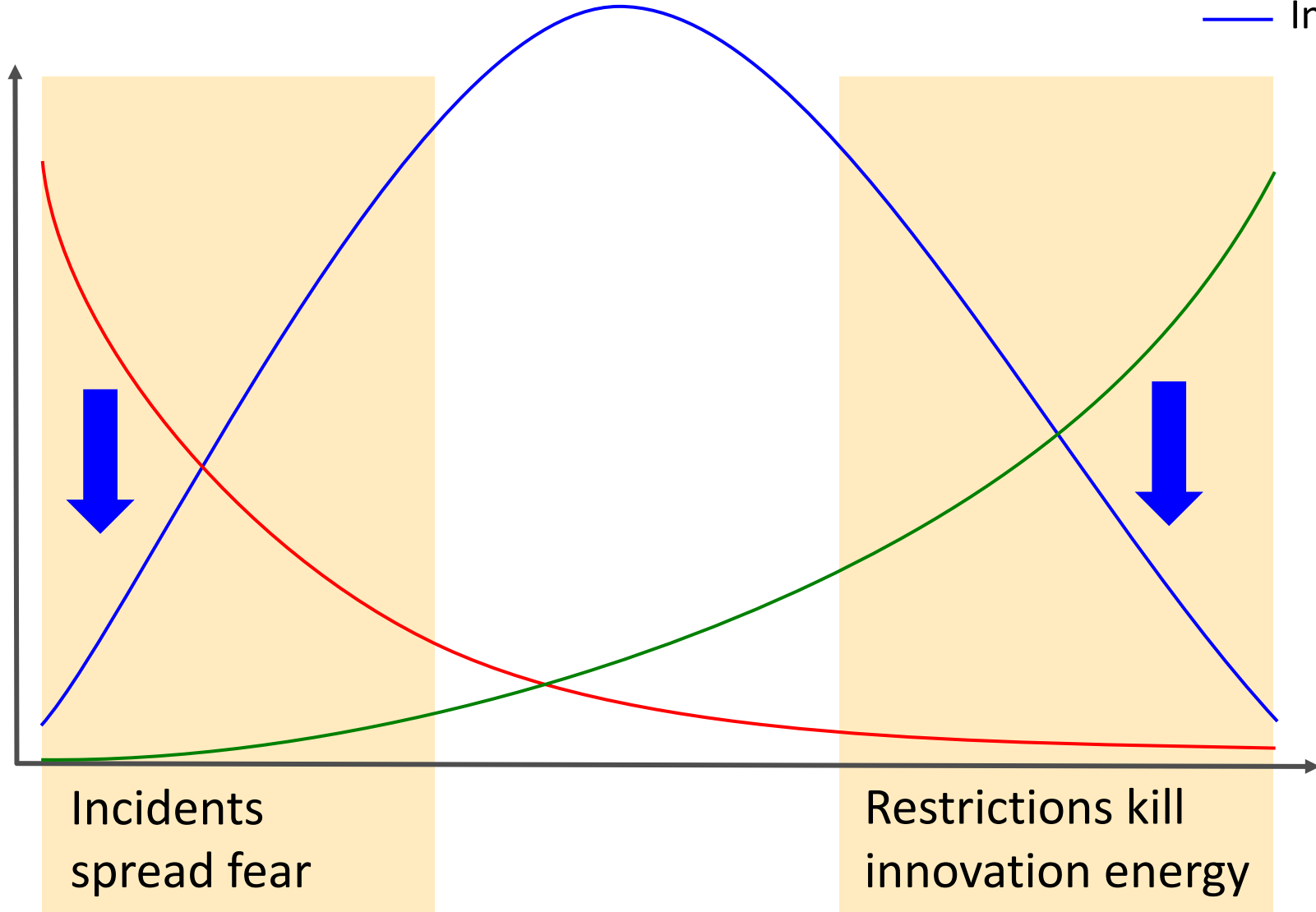
Security caution can delay safety, and ultimately kill people

Car fatalities per 100 million miles [US]



Too little and too much protection hinders innovation

- Damage
- Protection effort
- Innovation potential



Who will fully digitize faster?



Take aways

- **Legacy is the biggest hurdle to digitization, and to security**
- **Even 100% greenfield deployments depend heavily on legacy IT**
- **Security often comes with externalities: More security is not always better**

Questions?

Karsten Nohl <nohl@srlabs.de>